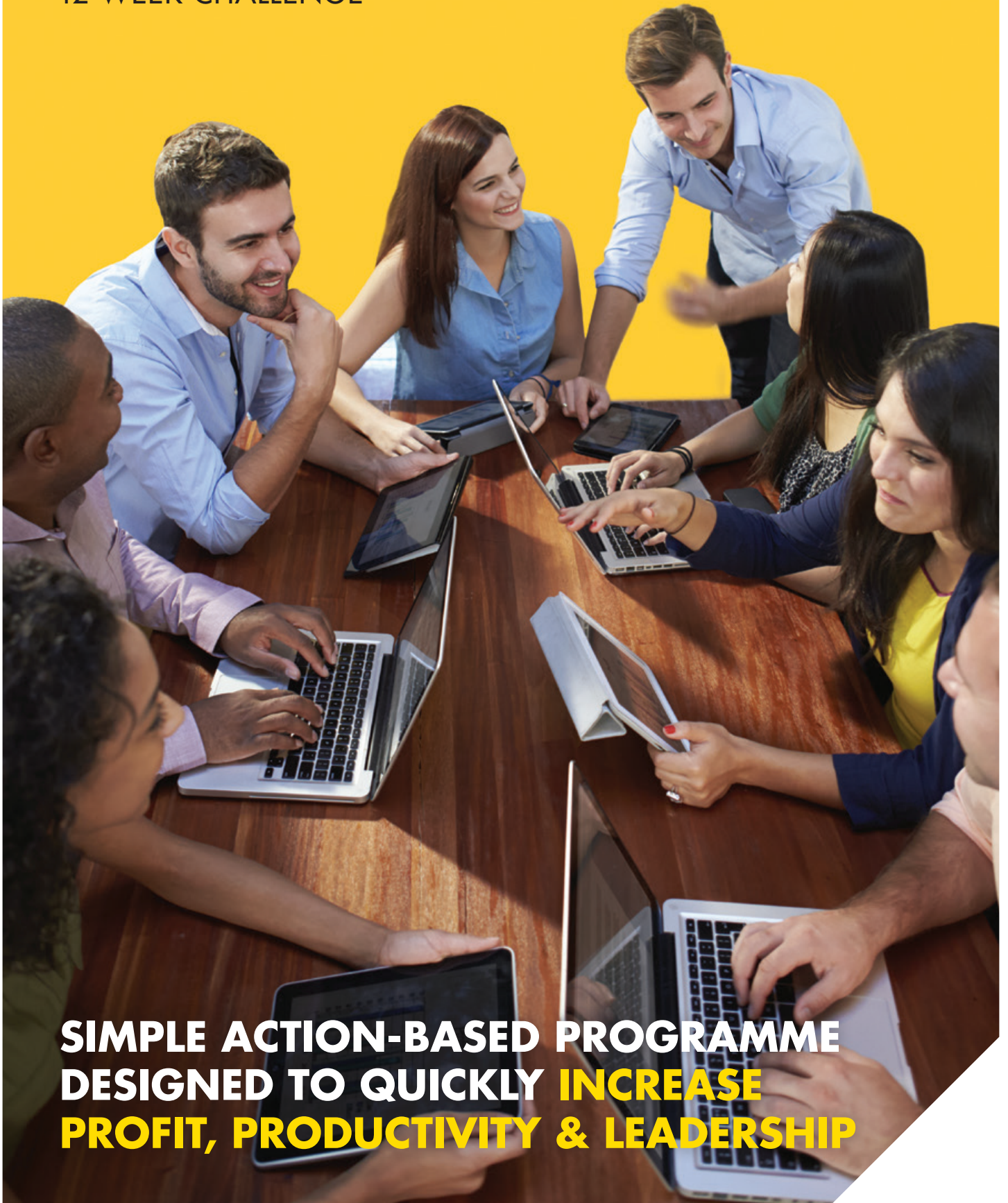


SALES TEAM
LEADERSHIP & CULTURE PROGRAMME
12 WEEK CHALLENGE



SIMPLE ACTION-BASED PROGRAMME
DESIGNED TO QUICKLY INCREASE
PROFIT, PRODUCTIVITY & LEADERSHIP

THIS PROVEN SALES, LEADERSHIP & CULTURE PROGRAMME IS ACTION-BASED AND NEUROLOGICALLY **DESIGNED TO QUICKLY INCREASE PROFIT, PRODUCTIVITY & LEADERSHIP**

Our program will transform your sales, leadership and culture in only a matter of weeks.

The **12 Week Sales, Leadership & Culture Challenge** can be run in-house or via video link. All meetings are designed to captivate and entertain your key people, whilst strategically developing new sales, habits and behaviors.

It's designed to take the day-to-day pressures off the business owner/s and sales managers. Our certified advisors will be there to manage and lead the entire process from start to finish.

MAXIMUM IMPACT – MINIMAL FUSS

WE CREATE HIGHLY ENGAGED SALES TEAMS, WHICH IN TURN PROVIDES:

- A Powerful & United Culture
- Improved Sales Figures
- High Levels of Sales Accountability
- Dramatically Increased Portability & Growth
- More Time for Business Owners & Managers
- Advanced Systems and Team Unity
- A Fun & Energized Sales team



OUR 12 WEEK **SALES, LEADERSHIP & CULTURE CHALLENGE** DELIVERS:



1 Collective buy-in & accountability



2 Easily create raving fan clients and staff



3 Align all employees and clients



6 Collective behavioral benchmarking



5 Shared stories to ensure human understanding



4 Peer reward & recognition (daily/weekly)



7 Individual personalised goal setting



8 Growth of individual habits & behaviors



9 Unearthed creative thinking & innovation



12 Brand awareness & social responsibility



11 Advanced sales systems & procedures



10 An emerging leaders pipeline

HOW IT WORKS

- Gather the sales (& marketing) teams (up to 12 staff)
- We meet to find out exactly what you want to achieve
- Your team then follow our 12 week challenge – all action, no pens & paper required!
- Scientifically and neurologically designed over 9 years
- A fun, powerful and non traditional programme

WHAT MAKES OUR PROGRAMME DIFFERENT?

- Develops high levels of accountability
- Holds everyone publicly accountable to deliver agreed outcomes
- Tangible measures to demonstrate growth & ROI

This is not a workshop – it's an all action-based programme. There is nowhere to hide!

IT'S THAT SIMPLE!

- Suits every industry, demographic and culture
- Creates high performance working environment
- Unearths all team headwinds, not just the owner issues

Your staff will thank you as this is the people's programme!

Contact:

OUR CLIENTS:



This programme dramatically improved our bottom line profitability by an impressive 47%. Game changer!

TOBY EDMUNDS, CEO,
LOAN MARKET FRANCHISEE



This Engagement and Culture programme was huge for us! By engaging 25 team members, it allowed the company to achieve its best sales month in seven years.

BRAYDEN HAYNES, CEO
FULL HOUSE GROUP



Since beginning the programme we increased revenue by 31% yet we added only 3 more team member and, further highlighting the impact of the programme, we reduced our director hours worked from averaging 56 hours per week each to less than 30 hours a week – we pretty much cut our hours in half!

GARETH JONES, MD,
MAXIMUM PRECISION ENGINEERS

**IT'S TIME TO TAKE THE
12 WEEK CHALLENGE!**

ENGAGEANDGROWGLOBAL.COM